GUINNESS NIGERIA PLC Q1 2025 30 October 2024

MPR: 27.25% Sept' 24 Inflation Rate: 32.70% Q2 2024 Real GDP: 3.19%

| Guinness Nigeria Plc | Q1 '25 | Q1 '24 | % Change | | | |
|--|---------------|--------------|--------------|----------------------|------------|-------|
| Statement of Profit or Loss | (N'000) | (N'000) | | | | |
| Revenue | 125,885,624 | 59,536,477 | 111.44% | | | |
| Cost of Sales | (111,629,308) | (41,398,835) | 169.64% | Key Ratio | Q1 25 | Q1 24 |
| Gross Profit | 14,256,316 | 18,137,642 | 21.40% | COGS Margin | 88.7% | 69.5% |
| Administrative Expenses | (7,887,090) | (3,345,581) | 135.75% | Gross Margin | 11.3% | 30.5% |
| Selling and Distribution expenses | (13,303,114) | (8,313,860) | 60.01% | Operating Margin | -5.5% | 13.2% |
| Other Income/Loss | 67,798 | 1,395,931 | 95.14% | Net Profit Margin | -9.7% | 4.4% |
| Profit/Loss from operating activities | (6,866,090) | 7,874,132 | 187.20% | Asset Turnover | 0.51x | 0.26x |
| Finance Income | 2,440,223 | 563,929 | 332.72% | | | |
| Interest costs | (11,608,193) | (4,620,337) | 151.24% | | | |
| Net Finance Costs | (9,167,970) | (4,056,408) | 126.01% | | | |
| Loss/Profit before tax | (16,034,060) | 3,817,724 | 519.99% | Financial Statistics | | |
| Income tax | 3,867,751 | (1,221,671) | 416.60% | Share price | ₩65.0 | |
| Loss/Profit after tax | (12,166,309) | 2,596,053 | 568.65% | 52 Wk H/L | 71.5/42.05 | |
| Basic Earnings per Share (in Naira) | (5.55) | 1.19 | 566.39% | Shares Outs. (Mn) | 2,190.4 | |
| - ' | , , | | | Market Cap (Bn) | 142.4 | |
| Balance Sheet as at September 30, 2024 | 30-Sep-2024 | 30-Jun-2024 | | P/E Ratio | -11.71x | |
| Cash and cash equivalents | 14,227,769 | 46,911,106 | 69.67% | Earnings Yield | -8.54% | |
| Trade and other receivables | 38,582,141 | 13,225,730 | 191.72% | P/B Ratio | -14.23x | |
| Intangible Assets | 443,440 | 481,120 | 7.83% | Return on Assets | -19.8% | |
| Repayments | 7,795,628 | 1,561,241 | 399.32% | Return on Equity | 364.9% | |
| Inventories | 55,393,391 | 41,857,479 | 32.34% | | | |
| Property Plant and Equipment | 104,204,989 | 101,321,397 | 2.85% | | | |
| Other Assets | 25,367,586 | 20,772,004 | 22.12% | | | |
| Total Assets | 246,014,944 | 226,130,077 | 8.79% | | | |
| | | | • | Corporate Actions | | |
| Trade and other payables | 195,862,099 | 175,904,964 | 11.35% | Interim Dividend | N/A | |
| Loans and borrowings | 32,062,437 | 40,132,900 | 20.11% | Bonus | N/A | |
| Bank overdrafts | 22,294,706 | 0 | | Qualification Date | N/A | |
| Current tax liabilities | 2,351,759 | 2,503,543 | 6.06% | Closure Date | N/A | |
| Dividend payable | 1,141,344 | 1,695,832 | 32.70% | Payment Date | N/A | |
| Other Liabilities | 3,448,786 | 5,427,204 | 36.45% | AGM Date | N/A | |
| Total Liabilities | 256,019,787 | 223,968,611 | 14.31% | | | |
| | | | - | | | |
| Total shareholders' equity | -10,004,843 | 2,161,466 | -562.87% | | | |
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